

● HOW WE DELIVER

Accelerate Solution Framework

A clear path from first meeting to project close, with weekly sprints that put a working solution in your hands within weeks.

PHASE 1

Discover & Plan

1

Onboarding Meeting
Define project objectives, introduce team members, establish roles, and set up communication channels.

2

Assessment Form
The client submits the form, and BTS uses the information to prepare for the workshop.

3

Solution Architecture Workshop
A collaborative session to identify the best architecture design and business process requirements.

4

Scope of Work
A complete blueprint, including user stories, tasks, milestones, and timelines.

5

User Stories Review
Refine and prioritize user stories with the client, aligned to the project vision and objectives.

PHASE 2

Build in Sprints

6

Accelerate Solution Framework
Prioritization, planning, testing, demos, and deployment, with real-time client feedback through weekly or bi-weekly sprints.

LARGE PROJECTS, DELIVERED IN 6 TO 12 WEEK PHASES

PLANNING

UAT

DEMO

QA

BUILD

Weekly Sprints

DAILY SCRUMS

✓ Reduced project management time

✓ Simplified change orders

✓ Weekly or bi-weekly demos

✓ Effective risk mitigation

✓ No director time billed

✓ Hands-on solution within weeks

✓ Streamlined feedback loop

✓ Client-driven story priorities

PHASE 3

Deliver & Close

7

User Acceptance Testing
End users test thoroughly to confirm the system meets, and exceeds, requirements and expectations.

8

Data Migration
User-friendly templates make client-driven data entry simple and accurate.

9

Training
Sessions for end users and power users, with the knowledge and resources to get the most from the solution.

10

Close Out
Document lessons learned, obtain final approvals, and complete administrative tasks for a successful finish.

